Aggregating distributed energy resources for a flexible, resilient grid

Maximizing Flexible Distributed Energy Resources and Grid Storage

NASEO, Oct. 2026

voltus

VOLTUS TODAY

Voltus connects DERs to every wholesale market in North America

8.5 GW

of distributed energy under management

9 markets

dispatched every day

105%

delivered in PJM's October emergency dispatches

GRID SERVICES

Capacity, energy and reserves

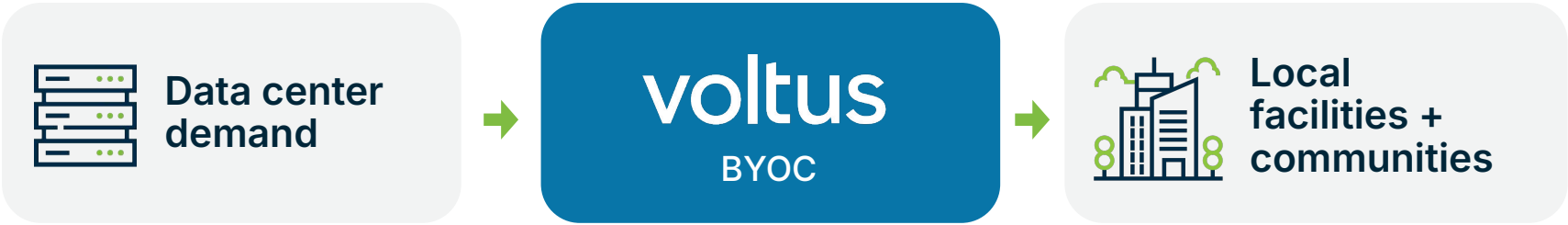
BATTERIES

Building out C&I storage

HOMES

With partners like Octopus and Sunrun

BYOC converts data center demand into local capacity investment



1GW Google deal
New capacity in PJM

Improved grid utilization
more reliability from existing infrastructure

Better local story
money back to operating facilities

Non-participants benefit too: VPPs cut household bill growth 34% for homes that never enroll (Brattle, 2026)

WHAT THIS MEANS FOR STATES

The rules keep moving. Four things have not changed.

1

PJM is short of capacity

CAPACITY

The Backstop procurement will only fill part of the gap.

2

Use the grid we have

UTILIZATION

$100B+ in consumer savings over a decade (Brattle)

3

Loads pay their own way

CONTRIBUTION

Bring your own is the direction of travel. Written into federal bills and state tariffs

4

The contracts work today

CONTRACTS

Google's 1 GW deal needed no new tariff

What State Energy Offices can do

Count every kind of flexibility · Consider how your BYO test fits with others · Consider the storage opportunity for your system